

Subject: Fwd: Re: Fwd: RE: Quote on Wednesday: 75ADV-S117423

From: Steve Marroquin <smarroqu@ligo.caltech.edu>

Date: 8/23/2011 2:04 PM

To: Rowena Padua <rpadua@ligo.caltech.edu>

CC: Alan Wilkins <wilkins_a@ligo-wa.caltech.edu>, Scott Shankle <sShankle@ligo.caltech.edu>

Hi Rowena,

Please incorporate the attached delivery schedule in the modification to Datum.

Thanks,

Steve

----- Original Message -----

Subject: Re: Fwd: RE: Quote on Wednesday: 75ADV-S117423

Date: Tue, 23 Aug 2011 13:55:16 -0700

From: Scott Shankle <sshankle@ligo.caltech.edu>

To: Steve Marroquin <smarroqu@ligo.caltech.edu>

CC: Alan Wilkins <wilkins_a@ligo-wa.caltech.edu>

Hi Steve.

I'm happy with the delivery schedule and quote as outlined in the "CITprioritylist-shipped" spreadsheet.

Let's continue on with this order.

Thanks,

Scott

On 8/19/2011 8:35 AM, Steve Marroquin wrote:

Hi Scott,

Please let me know if you can live with their schedule.

I am going to move forward and initiate the requisition for the \$6,731.00 (revised Mod. 1 to the contract).

At this point, we are not going to negotiate additional costs to the contract beyond the

scope of what was agreed upon.

Regards,

Steve

----- Original Message -----

Subject:RE: Quote on Wednesday: 75ADV-S117423

Date:Thu, 18 Aug 2011 15:59:10 -0700

From:Atlee Hitchcock <ahitchcock@datumcontrol.com>

To:'Steve Marroquin' <smarroqu@ligo.caltech.edu>

Steve,

See the attachment for deliveries. We are shipping several orders tomorrow and then again midweek.

Regarding the two add-on quotes, the add-on pricing was made with pricing "to scale" of the original quote.

The reason I'm late with your products is two-fold.

1-I have been unable to staff my business with competent employees for the last six months.

Even though I've had constant recruitment ads running, the candidates have been poor. I've hired several just hoping they would work out.

But, they are awful, and a huge waste of time and effort. I have not been able to get any help to my night shift either so productivity is 60% of what I expected it to be on your parts. I have been working the last 3 weekends to keep some of your products moving. I'll be here this Saturday and Sunday also.

2-I believe that I've underbid the job. That means that I thought they would run faster than actual, so I'm behind schedule.

The real problem is not giving CIT realistic pricing. You got several quotes and then awarded the order to Datum Control.

Is our price dramatically lower than the other quotes? If yes, can some adjustment be made?

I'd like to discuss this further with you and your management team.

Regards

Atlee

-----Original Message-----

From: Steve Marroquin [<mailto:smarroqu@ligo.caltech.edu>]

Sent: Thursday, August 18, 2011 7:10 AM
To: Atlee Hitchcock
Cc: Scott Shankle; Alan Wilkins
Subject: Re: Quote on Wednesday: 75ADV-S117423

Hello Atlee,

Thank you for the quote.

- 1) Can you please provide me a delivery date for the items in your quote?
- 2) Please provide me a delivery status on the items in the basic contract. The RFQ stated 8 weeks ARO. We went on contract on May 31, 2011, so those items were expected on July 26, 2011.

Thank you,

Steve

On 8/16/2011 7:24 PM, Atlee Hitchcock wrote:

> Quote is attached. AH

>

> -----Original Message-----

> From: Steve Marroquin [<mailto:smarroqu@ligo.caltech.edu>]

> Sent: Monday, August 15, 2011 3:05 PM

> To: Atlee Hitchcock

> Cc: Alan Wilkins; Scott Shankle

> Subject: Re: Quote on Wednesday: 75ADV-S117423

>

> Hello Atlee,

>

> My records indicate we still haven't received the revised quote from Datum.

> Can you provide me a status?

>

> Thanks,

>

> Steve

>

> On 8/9/2011 7:12 PM, Atlee Hitchcock wrote:

>> Steve I'll have a quote to you Wednesday for the completion of the
>> dog clamps.

>>

>> Atlee

>>

>

> --

> Steven J. Marroquin

> LIGO PROJECT-CALTECH

> Contracts Officer

> Phone: 626-395-8431

> Fax: 626-384-9834

> smarroqu@ligo.caltech.edu

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Attachments:

CITprioritylist-shipped.xls

39.5 KB